



Prof. DAVID GRABER



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BANKER & FINANCE CONSULTANT with a proven track record in senior roles at leading financial institutions. Skilled in relationship management, risk assessment, and portfolio optimization. Adept at driving business growth and implementing effective risk management strategies. Always seeking impactful opportunities to apply strategic financial acumen in a dynamic setting.

Experiences:

- General Manager, Customer-Centric Banking Transformation, Berlin, Germany.
- Sr. Banker, Treasury Management Modernization Project, Paris, France.
- Financial Adviser, Fintech Collaboration and Integration, Dubai, U.A.E.
- Sr. Credit Analyst, Innovation in Retail Banking Project, Berlin, Germany.
- Deputy Manager, Private Banking Service Enhancement Program, Berlin, Germany.
- Auditor, Wealth Management Excellence Project, London, England.
- Banker, Corporate Social Responsibility Investment Project, Paris, France.
- Banker, Mortgage Product Innovation and Marketing Campaign, Milan, Italy.
- Credit Analyst, Automated Fraud Detection System Implementation, Milan, Italy.

Highlights:

- Effective communicator, both internally and externally, with excellent presentation and negotiation abilities.
- Consistently achieved and exceeded performance targets, contributing to the overall success of the banking institution.
- Led and motivated cross-functional teams, fostering a collaborative and high-performance work environment.
- Led commercial banking teams, overseeing loan origination, and managing relationships with mid-sized businesses.

Education:

- 2004 Ph.D. in Business Management, Swiss Finance Institute, Zurich, DE.
- 2000 M.Sc. in Business Management, Swiss Finance Institute, Zurich, DE.
- 1997 B.Sc. in Business Administration, The University of Manchester, Manchester, UK.